



## **\*Ten Golden Rules**

- 1. Attend a minimum of 2 meetings per month, which can include attendance at a social or community service event.**
  - 2. Provide a minimum of 2 referrals per month to the club. A referral may be a guest, or a qualified business contact.**
  - 3. Pay yearly dues and a one-time registration fee. Also prepay for meals on a quarterly basis.**
  - 4. Everyone must participate in a community service project at least once every 6 months.**
  - 5. A member's classification shall be open due to a member's second failure to adhere to any of these rules.**
  - 6. Exclusive classifications allowed per breakfast/lunch/evening group (If your competitor is in the lunch group, you can join the breakfast or evening group if open).**
  - 7. All agree to give ethical and high quality service to all clients referred to them from our Alliance.**
  - 8. Members must offer added value or preferential terms to each other.**
  - 9. Promptness at meetings is expected in order to maintain a timely 1-hour schedule.**
  - 10. Guests are welcome for 2 meetings prior to joining in order to observe PNA practices.**
- \* New members are not required to provide the 2 referrals their first quarter.**